

Model of Iconographic Analysis

What is an iconic design

A design that sets a bench mark for others to follow.

A design that sets new standards in terms of quality, functions/features or style.

A ground breaking design, in terms of its technology or manufacturing techniques used during its production.

A design that improves on the past.

A design that stands the test of time, remaining popular despite the passing of years.

A design that stays in the memory of those who see/use it.

A design that is often recognised immediately by consumers.

A design that inspires other designers.

A design that sets a trend.

A design that is innovative.

A design that is aesthetically pleasing.

A design that has its place in history, or even helps change history.

DESIGN MANAGEMENT

COURSE SCHEDULE  
DESIGN MANAGEMENT

SESSION1 10.04.2018	SESSION 2 24.04.2018	SESSION 3 02.05.2018	SESSION 4 15.05.2018	SESSION 5 22.05.2018
Brief Presentation	Theory	Theory	Theory	
MIA Analysis Sofas	MIA Analysis Chairs and Tables	MIA Analysis Systems & armchairs	MIA Analysis Lighting	
MIA Application Sofas	MIA Application Chairs and Tables	MIA Application Systems and armchairs	MIA Application Lighting	
Brief Definition and MIA Model Report	MIA Model Report	MIA Model Report	MIA Model Report	Final Exam Session

Follow up. 20 min  
Exercise check

part1. 30 min  
What is an iconic design?  
3 keys for systems

part2. 40 min  
product class analysis systems  
-technologies and manufacturing processes

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Break. 15 min

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part3. 30 min  
mia. examples systems and armchairs

part4.  
-exercise 1. 20min + debate 15 min  
-exercise 2. 20min + debate 15min  
-exercise 3. 20min + debate 15 min

CORSO DI LAUREA MAGISTRALE IN  
ECONOMIA AZIENDALE E MANAGEMENT

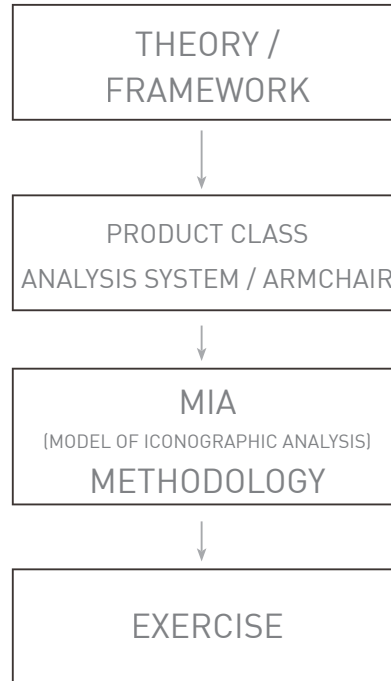
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DESIGN MANAGEMENT

*Lesson 3.1 - what is an icon?*

*Lesson 3.2 - product class analysis / systems and armchairs*

## LESSON 3. OVERVIEW



KEY MESSAGE

WHAT IS AN ICONIC DESIGN?

## WHAT IS AN ICONIC DESIGN

An iconic design represents something that is highly recognizable through memory, innovation or differentiation, and that stands the test of time over markets or media.

Timeless objects, originated by mixing innovation and originality that remain in the collective memory, becoming symbols of our lives.

## WHAT IS AN ICONIC DESIGN



Nuvola Rossa  
V. Magistretti, Cassina



Carlton  
E. Sottsass, Memphis



Nuage  
C. Perriand, Cassina



Componibili  
Ferrieri. Kartell



Joe  
D'Urbino-De Pas-Lomazzi, Poltronova



Up  
G. Pesce, B&B Italia



Blow Up  
D'Urbino-De Pas-Lomazzi,



LC6  
Le Corbusier, Cassina



## HOW TO RECOGNIZE AN ICONIC DESIGN

Understanding the different kinds of signs a product has, and how these signs work together, in order to perceive their added value.

DESIGN KEYS

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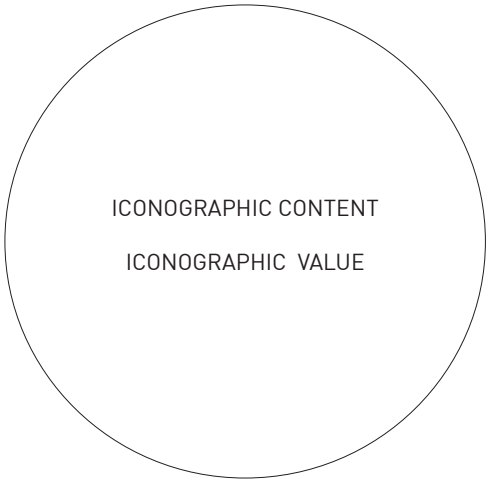
PRODUCT KEYS

WHAT IS AN ICONIC DESIGN

PRODUCT ANALYSIS

DESIGN KEYS

PRODUCT KEYS



+



## WHAT IS AN ICONIC DESIGN

### KEYS

- 1.A design that sets a bench mark for others to follow.
- 2.A ground breaking design, in terms of its technology or manufacturing techniques used during its production.
- 3.A design that sets new standards in terms of quality, functions/features or style.
- 4.A design that stands the test of time, remaining popular despite the passing of years.
- 5.A design that improves on the past.
- 6.A design that is often recognised and stays in the memory by consumers.
7. A design that sets a trend.
8. A design that is innovative.
9. A design that is aesthetically pleasing.

WHAT IS AN ICONIC DESIGN

KEY 7

A design that sets a trend.



TYPOLGY  
modular system (day)

DESIGN KEYS  
Architectural reach



PRODUCT KEYS  
high-end material mix

PRODUCT KEYS  
extra flexibility

SKIP  
Studio Kairos, Poliform, 2009

WHAT IS AN ICONIC DESIGN

KEY 7

A design that sets a trend.

TPOLOGY  
flexible and adaptable armchair

DESIGN KEYS  
Radical movementes



PRODUCT KEYS  
Fabric bag filled with polystyrene pellets

PRODUCT KEYS  
no structure

SACCO  
Gatti-Paolini-Teodoro, Zanotta, 1968

WHAT IS AN ICONIC DESIGN

KEY 8

A design that is innovative.



TPOLOGY  
modular "a giorno" system (day)

DESIGN KEYS  
"A bookcase should be neutral, its life comes from the books it contains." D. Rams

DESIGN KEYS  
endlessly replicable



PRODUCT KEYS  
total aluminum (extrusion / sheet working)

PRODUCT KEYS  
easy riconfiguration of parts

606 UNIVERSAL  
D. Rams, DePadova, 1960

WHAT IS AN ICONIC DESIGN

KEY 8

A design that is innovative.



LADY CHAIR  
Marco Zanuso, Cassina, 1951

WHAT IS AN ICONIC DESIGN

KEY 9

A design that is aesthetically pleasing.



TYPOLGY  
fixed layout bookshelf (day)

DESIGN KEYS  
minimal look

PRODUCT KEYS  
monomaterial

PRODUCT KEYS  
constant thickness

SHELF X  
N. Fukasawa, B&B Italia



WHAT IS AN ICONIC DESIGN

KEY 9

A design that is aesthetically pleasing.



DESIGN KEYS  
hi craft detail

PRODUCT KEYS  
die cast base + upholstered seating

TYPOLGY  
fixed armchair

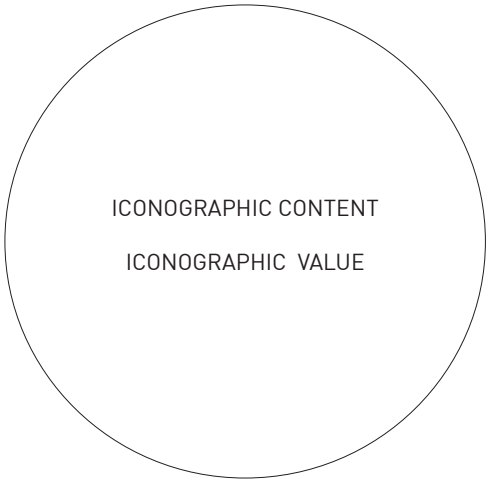
ARCHIBALD  
JeanMarie Massaud, Poltrona Frau, 2009

WHAT IS AN ICONIC DESIGN

PRODUCT ANALYSIS

DESIGN KEYS

PRODUCT KEYS



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WHAT IS AN ICONIC DESIGN

PRODUCT KEYS ANALYSIS: SYSTEMS

MATERIALS & PRODUCTION PROCESSES



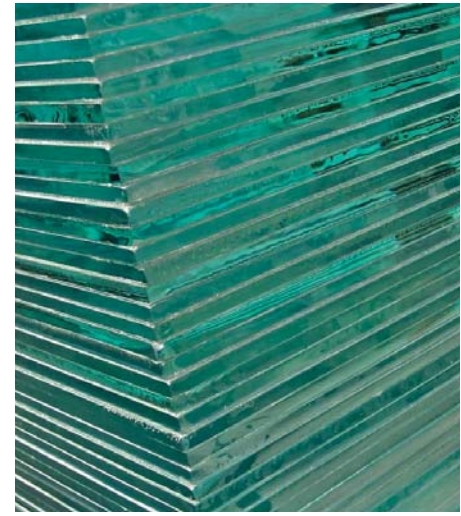
ENGINEERED WOOD



METAL



GLASS



COVERS



## WHAT IS AN ICONIC DESIGN

### PRODUCT KEYS ANALYSIS: ENGINEERED WOOD

PRODUCTION PROCESSES

MDF | PARTICLEBOARD



MODERN  
P. Lissoni, Porro

## WHAT IS AN ICONIC DESIGN

### PRODUCT KEYS ANALYSIS: ENGINEERED WOOD

PRODUCTION PROCESSES.  
MDF / PARTICLEBOARD



1. WOOD SCRAPS



2. WOOD PULP



3. GLUE + WAX ADDITION

WHAT IS AN ICONIC DESIGN

PRODUCT KEYS ANALYSIS: ENGINEERED WOOD

PRODUCTION PROCESSES.  
MDF / PARTICLEBOARD



4. PRESSING OF MDF 'MAT'



5. DRYING



6. TRIMMING AND SANDING

WHAT IS AN ICONIC DESIGN

PRODUCT KEYS ANALYSIS: ENGINEERED WOOD

PRODUCTION PROCESSES.  
MDF / PARTICLEBOARD



7. VENEERING / EDGEBANDING

OR



7. POWDERCOATING / LACQUERING

OR



7. MELAMINE LAMINATING

## WHAT IS AN ICONIC DESIGN

### PRODUCT KEYS ANALYSIS: ENGINEERED WOOD

PRODUCTION PROCESSES.  
MDF / PARTICLEBOARD



8. CNC WORKING



7. ASSEMBLING



## WHAT IS AN ICONIC DESIGN

### PRODUCT KEYS ANALYSIS: METAL

PRODUCTION PROCESSES

METAL SHEET WORKING

EXTRUSION



BIG  
M. Sadler, Caimi Brevetti



FLAT C  
A. Citterio, B&B

## WHAT IS AN ICONIC DESIGN

### PRODUCT KEYS ANALYSIS: METAL

PRODUCTION PROCESSES.  
METAL SHEET WORKING



1. METAL SHEETS



2. CUTTING



3. BENDING

## WHAT IS AN ICONIC DESIGN

### PRODUCT KEYS ANALYSIS: METAL

PRODUCTION PROCESSES.  
METAL SHEET WORKING



4. WELDING



5. FINISHING (POWDERCOATING)



6. ASSEMBLING

## WHAT IS AN ICONIC DESIGN

### PRODUCT KEYS ANALYSIS: METAL

PRODUCTION PROCESSES.  
EXTRUSION



1. ALUMINUM RAW MATERIAL



2. DIES FOR EXTRUSION



3. PROFILES CUTTING

WHAT IS AN ICONIC DESIGN

PRODUCT KEYS ANALYSIS: METAL

PRODUCTION PROCESSES.  
EXTRUSION



4.FINISHING

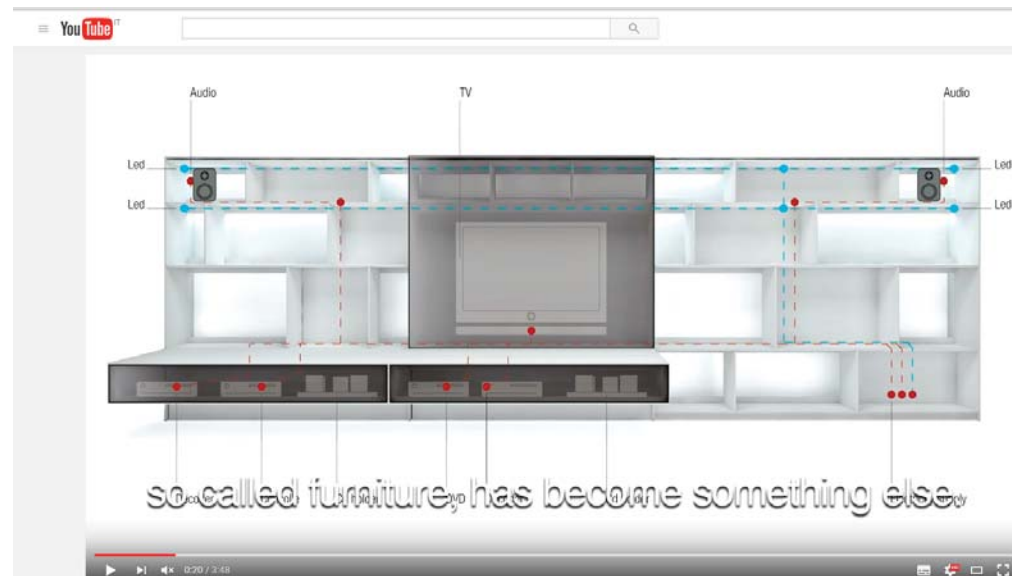


5. ASSEMBLING

## WHAT IS AN ICONIC DESIGN

### PRODUCT KEYS ANALYSIS: METAL

VIDEO



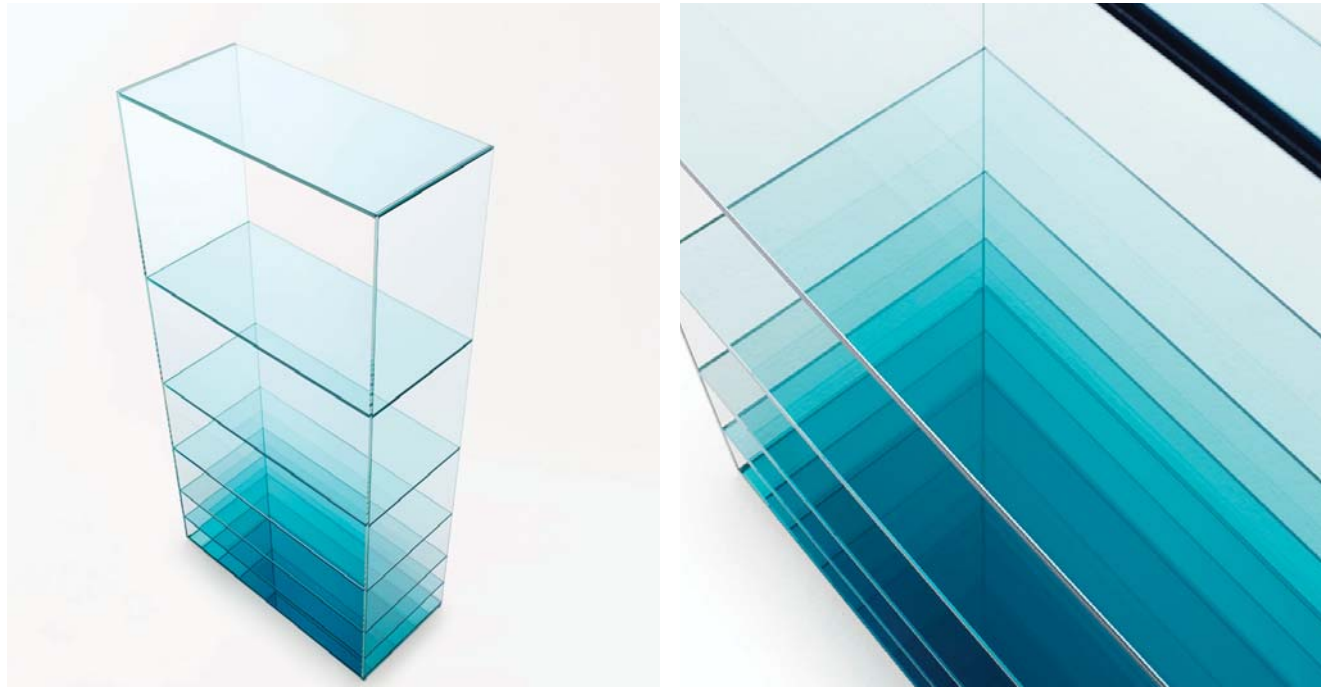
<https://www.youtube.com/watch?v=XUkZo5JzTvk>

## WHAT IS AN ICONIC DESIGN

### PRODUCT KEYS ANALYSIS: GLASS

PRODUCTION PROCESSES

FLOAT GLASS



DEEP SEA  
Nendo, Glas Italia

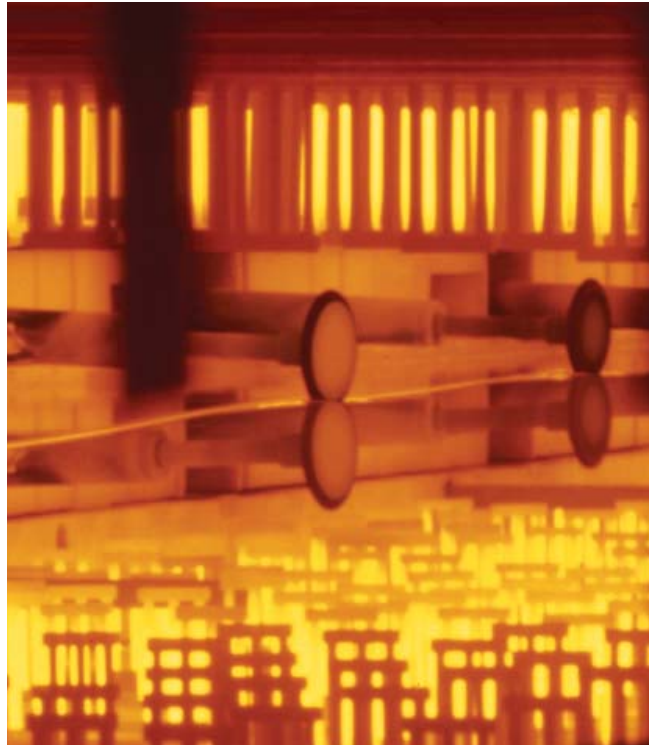
## WHAT IS AN ICONIC DESIGN

### PRODUCT KEYS ANALYSIS: GLASS

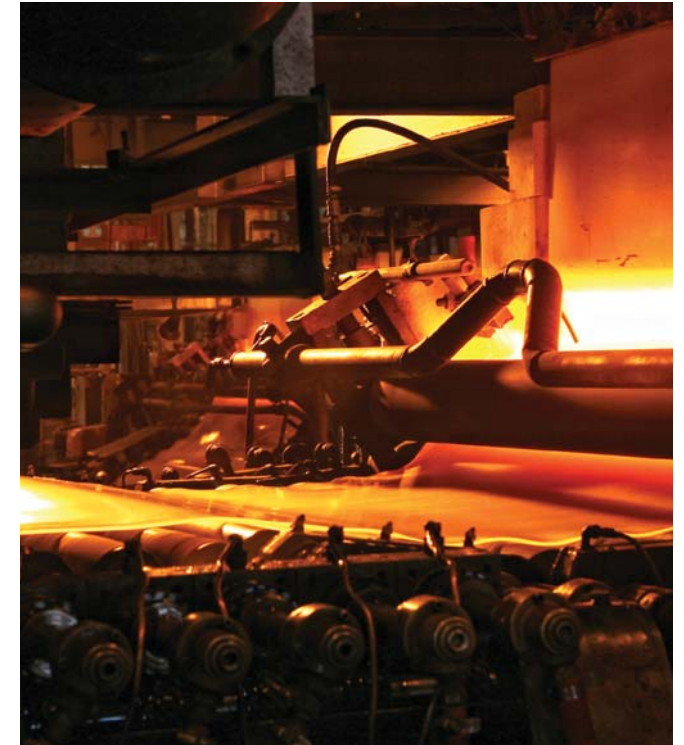
PRODUCTION PROCESSES.  
FLOAT GLASS



1. RAW MATERIALS



2. FURNACE AND TIN BATH (STAGNAZIONE)



3. ROLLERS + COOLING



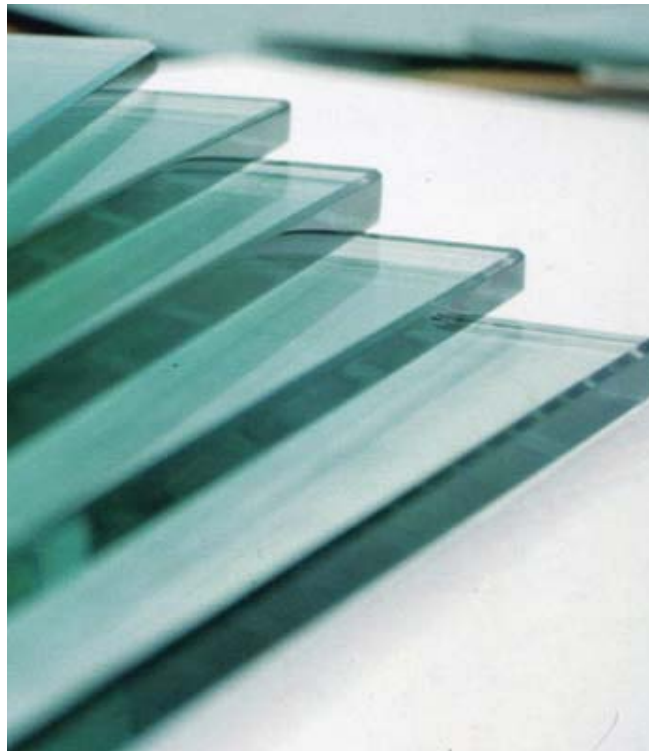
## WHAT IS AN ICONIC DESIGN

### PRODUCT KEYS ANALYSIS: GLASS

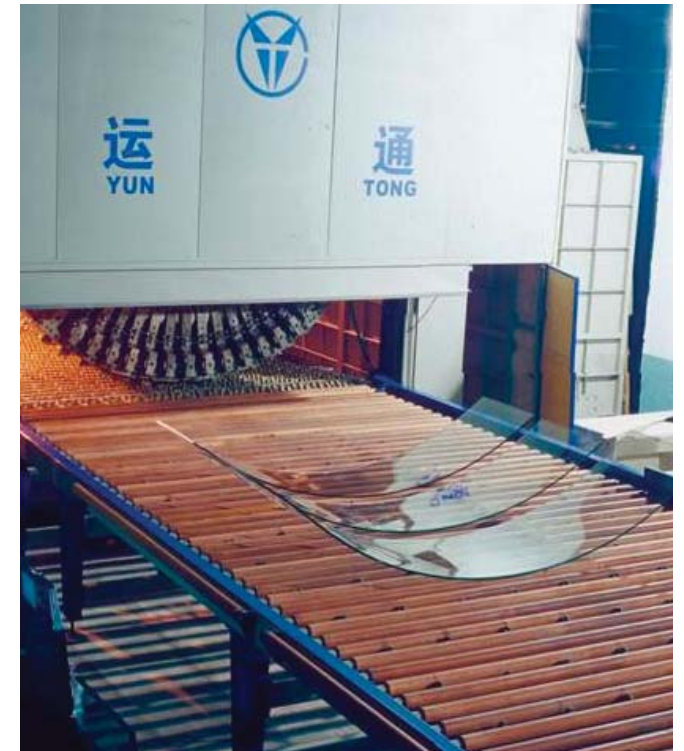
PRODUCTION PROCESSES.  
FLOAT GLASS



4. CUTTING AND UNLOADING



5. EDGE WORKING



6. BENDING

## WHAT IS AN ICONIC DESIGN

### PRODUCT KEYS ANALYSIS: GLASS

PRODUCTION PROCESSES.  
FLOAT GLASS



7. SURFACE TREATMENT



8. MACHINING

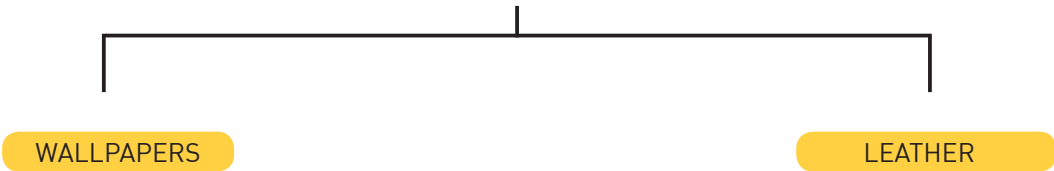


9. UV GLUING

WHAT IS AN ICONIC DESIGN

PRODUCT KEYS ANALYSIS: COVERS

PRODUCTION PROCESSES



ET VOILA  
D. LAGO, LAGO



BACKSTAGE  
A. CITTERIO, B&B ITALIA

## WHAT IS AN ICONIC DESIGN

### PRODUCT KEYS ANALYSIS: LEATHER

PRODUCTION PROCESSES.  
MANUFACTURING



1. CUTTING



2. THERMO-GLUING



3. FINISHED PANELS

## WHAT IS AN ICONIC DESIGN

### PRODUCT KEYS ANALYSIS: LEATHER

#### PRODUCTION PROCESSES. MANUFACTURING



1. RAW LEATHER PRETREATMENTS



2. TANNING AND CRUSTING



3. COLOURING

## WHAT IS AN ICONIC DESIGN

### PRODUCT KEYS ANALYSIS: LEATHER

PRODUCTION PROCESSES.  
MANUFACTURING



4. CUTTING



5. OILING



6. SEWING

## WHAT IS AN ICONIC DESIGN

### PRODUCT KEYS ANALYSIS: LEATHER

VIDEO



<https://vimeo.com/103313992>

COFFEE BREAK





CORSO DI LAUREA MAGISTRALE IN  
ECONOMIA AZIENDALE E MANAGEMENT

DESIGN MANAGEMENT

*Lesson 3.3 - MLA systems and armchairs*

MIA SYSTEMS

DESIGN KEYS ANALYSIS

ICONOGRAPHY - SYSTEMS

DESIGN CODE  
ICONIC VALUE



FLAT C  
A.Citterio, B&B Italia, 2011

ICONOGRAPHY - SYSTEMS

DESIGN CODE  
ICONIC VALUE



RANDOM  
Neuland Industriedesign, MDF Italia, 2005

ICONOGRAPHY - SYSTEMS

DESIGN CODE  
ICONIC VALUE

MODULAR



FLEXIBLE

ELEGANCE



INFINITY  
A. Citterio, 2004, Flexform

ICONOGRAPHY - SYSTEMS

DESIGN CODE  
ICONIC VALUE

BOOKCASE  
Gio Ponti, Molteni



CLASSICAL

TRADITIONAL



BOOKCASE  
Gio Ponti, Molteni, 1956

ICONOGRAPHY - SYSTEMS

DESIGN CODE  
ICONIC VALUE

SOPHISTICATED



ELEGANCE

COMPLEX



KRISTAL  
D. Bonuccelli, Molteni, 2015

MIA ARMCHAIRS

DESIGN KEYS ANALYSIS



ICONOGRAPHY - ARMCHAIRS

DESIGN CODE  
ICONIC VALUE



VANITY FAIR  
Renzo Frau, Poltrona Frau, 1930

ICONOGRAPHY - ARMCHAIRS

DESIGN CODE  
ICONIC VALUE



D.153.1  
Gio Ponti, Molteni, 1953

ICONOGRAPHY - ARMCHAIRS

DESIGN CODE  
ICONIC VALUE



ELEGANT

CONTEMPORARY



423 CAB LOUNGE  
Mario Bellini, Cassina

ICONOGRAPHY - ARMCHAIRS

DESIGN CODE  
ICONIC VALUE



PROUST GEOMETRICA  
Alessandro Mendini, Capellini, 1978

CORSO DI LAUREA MAGISTRALE IN  
ECONOMIA AZIENDALE E MANAGEMENT

DESIGN MANAGEMENT

*Lesson 3.4 - exercises*

## TEAM EXERCISE N°1

MIA

Objective:

Understand the iconic values of products through product analysis

Methodology:

- 1) Identify the iconic element on the given products
- 2) Match the keywords with the product in order to describe the most important features
- 3) Identify with callouts 1 or 2 key aspects that gives the product its personality

\*KEYWORDS

LIGHTNESS

FLEXIBLE

SOPHISTICATED

ELEGANCE

INNOVATIVE

MODULAR

COMPLEX

TRADITIONAL

MINIMAL

GEOMETRICAL

TECHNICAL

PRACTICAL

CLASSICAL

CONTEMPORARY

BOLD

INDUSTRIAL

ICONOGRAPHY - DAY SYSTEMS

DESIGN CODE  
ICONIC VALUE



ROBOX  
F. Novembre, Casamania, 2011

ICONOGRAPHY - DAY SYSTEMS

DESIGN CODE  
ICONIC VALUE

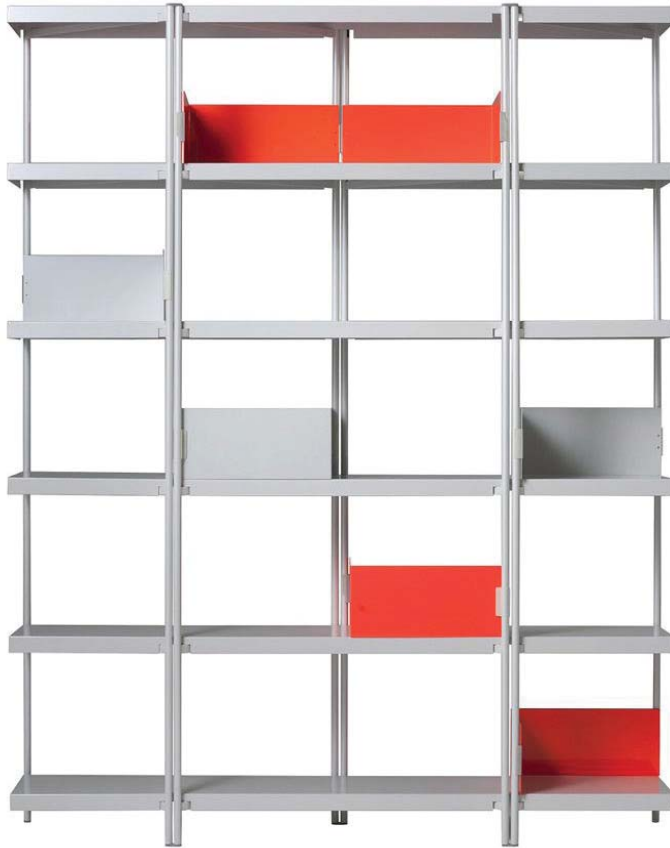


MODERN  
P. Lissoni, Porro, 2013



ICONOGRAPHY - DAY SYSTEMS

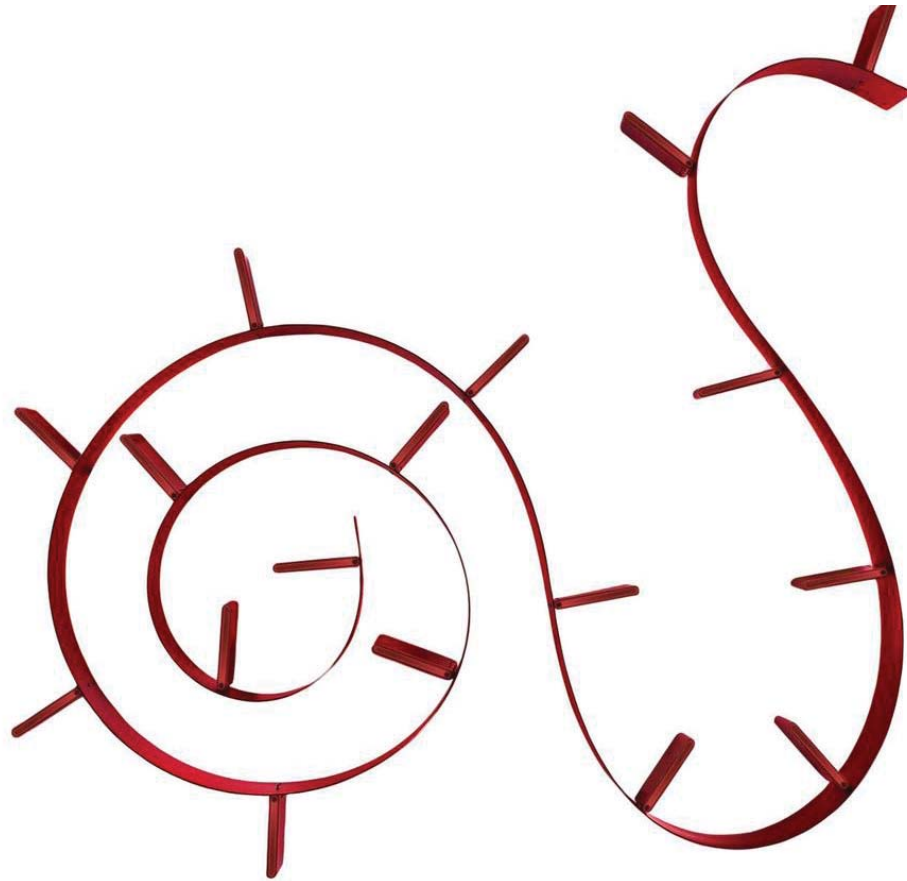
DESIGN CODE  
ICONIC VALUE



ZIGZAG  
K. Grcic, Driade, 2015

ICONOGRAPHY - DAY SYSTEMS

DESIGN CODE  
ICONIC VALUE



BOOKWORM  
Ron Arad, Kartell, 1995

ICONOGRAPHY - DAY SYSTEMS

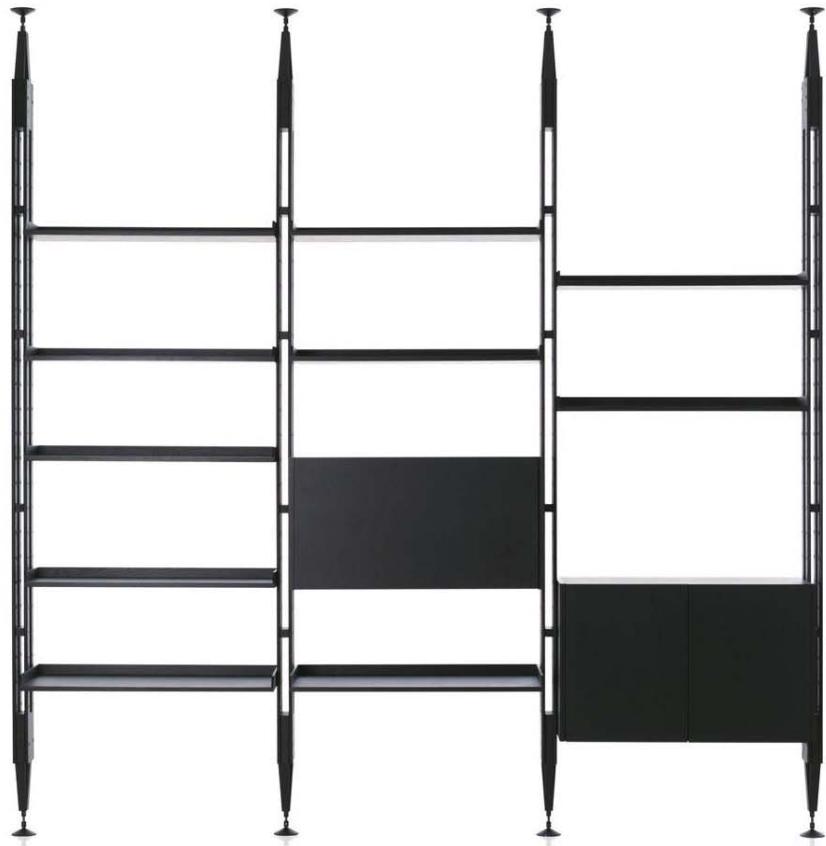
DESIGN CODE  
ICONIC VALUE



MINIMA 3.0  
Metrica, MDF Italia, 2013

ICONOGRAPHY - DAY SYSTEMS

DESIGN CODE  
ICONIC VALUE



835 INFINITO  
F. Albin, Cassina, 1957

ICONOGRAPHY - DAY SYSTEMS

DESIGN CODE  
ICONIC VALUE



EUR  
G. Iacchetti, Magis, 2013

ICONOGRAPHY - DAY SYSTEMS

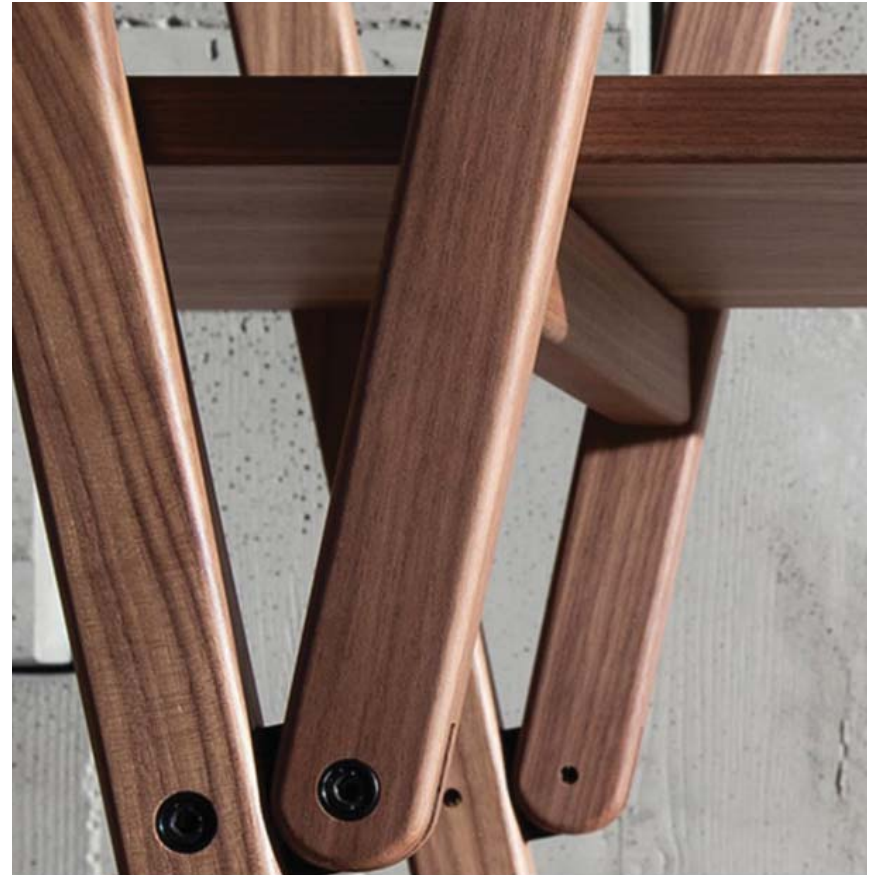
DESIGN CODE  
ICONIC VALUE



JOY  
Castiglioni, Zanotta, 1989

ICONOGRAPHY - DAY SYSTEMS

DESIGN CODE  
ICONIC VALUE



NUVOLA ROSSA  
V. Magistretti, Cassina, 1977

ICONOGRAPHY - ARMCHAIRS

DESIGN CODE  
ICONIC VALUE



A.B.C.  
A. Citterio, Flexform, 1966



ICONOGRAPHY - ARMCHAIRS

DESIGN CODE  
ICONIC VALUE



LOUISIANA  
V. Magistretti, De Padova, 1993

ICONOGRAPHY - ARMCHAIRS

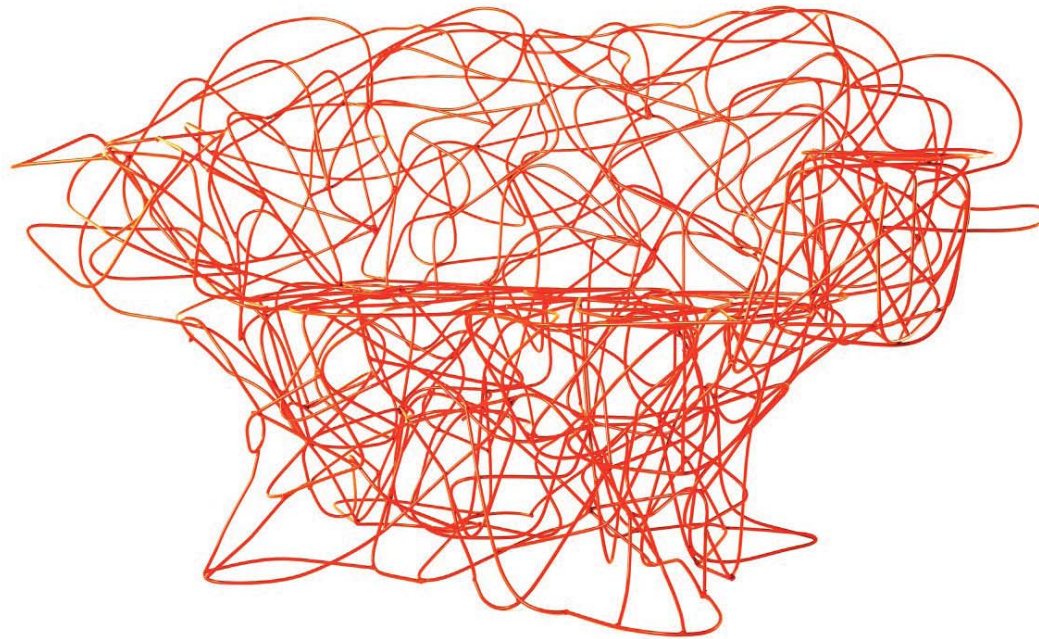
DESIGN CODE  
ICONIC VALUE



SANLUCA  
Achille e Pier Giacomo Castiglioni, Poltrona Frau, 1960

ICONOGRAPHY - ARMCHAIRS

DESIGN CODE  
ICONIC VALUE



CORALLO  
Fernando e Humberto Campana, Edra, 2004

ICONOGRAPHY - ARMCHAIRS

DESIGN CODE  
ICONIC VALUE



NEMO  
F. Novembre, Driade, 2010

ICONOGRAPHY - ARMCHAIRS

DESIGN CODE  
ICONIC VALUE



FELTRI  
Gaetano Pesce, Cassina, 1987

ICONOGRAPHY - ARMCHAIRS

DESIGN CODE  
ICONIC VALUE



TUBE CHAIR  
Joe Colombo, Capellini, 1960

ICONOGRAPHY - ARMCHAIRS

DESIGN CODE  
ICONIC VALUE



ELDA  
Joe Colombo, Confort, 1963

ICONOGRAPHY - ARMCHAIRS

DESIGN CODE  
ICONIC VALUE



TULIP ARMCHAIR  
Marcel Wanders, Capellini, 2010



ICONOGRAPHY - ARMCHAIRS

DESIGN CODE  
ICONIC VALUE



LC6  
Le Corbusier, Cassina, 1928

## TEAM EXERCISE N°2

MIA

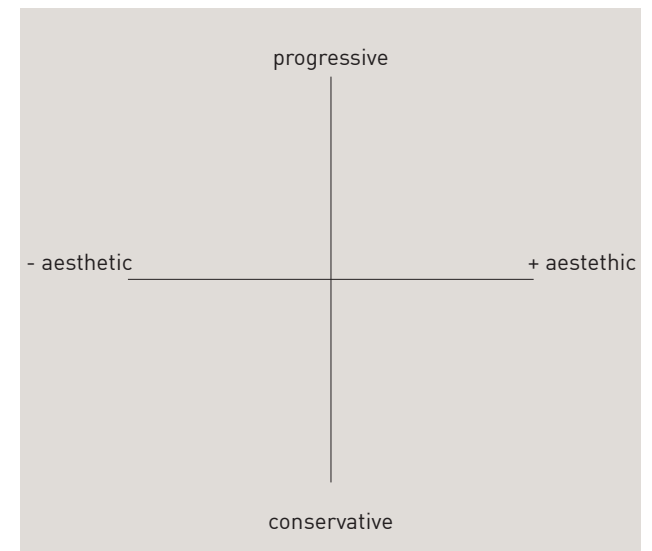
Objective:

Understand the iconic values of products through product analysis

Methodology:

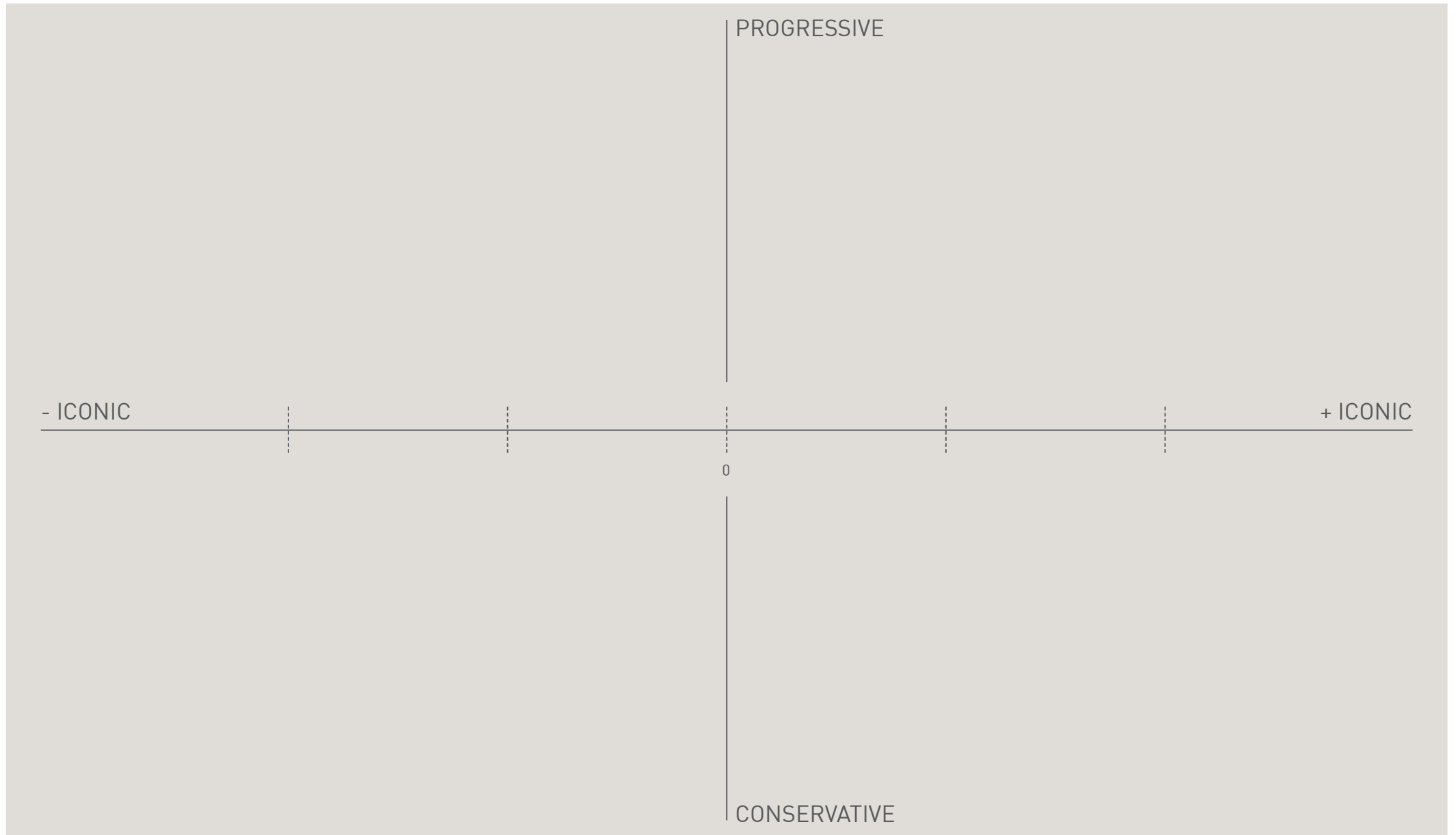
Throughout the use of an analytical matrix:

- 1) Map the selected products of the italian systems class in terms of iconicism and aesthetics code
- 2) Cluster the results.



ITALIAN SYSTEMS MARKET

ICONICISM VS. AESTHETICS CODE



EXERCISE INFORMATION



ROBOX



MODERN



ZIZAG



BOOKWORM



MINIMA 3.0



835 INFINITO



EUR



JOY



NUVOLA ROSSA

## TEAM EXERCISE N°3

MIA

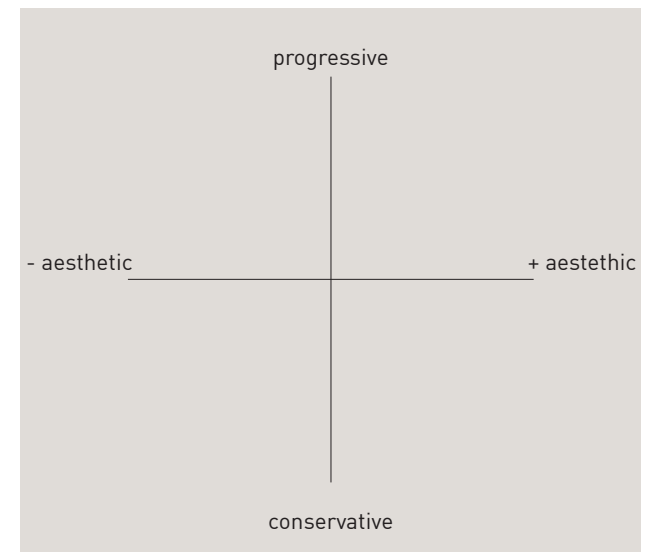
Objective:

Understand the iconic values of products through product analysis

Methodology:

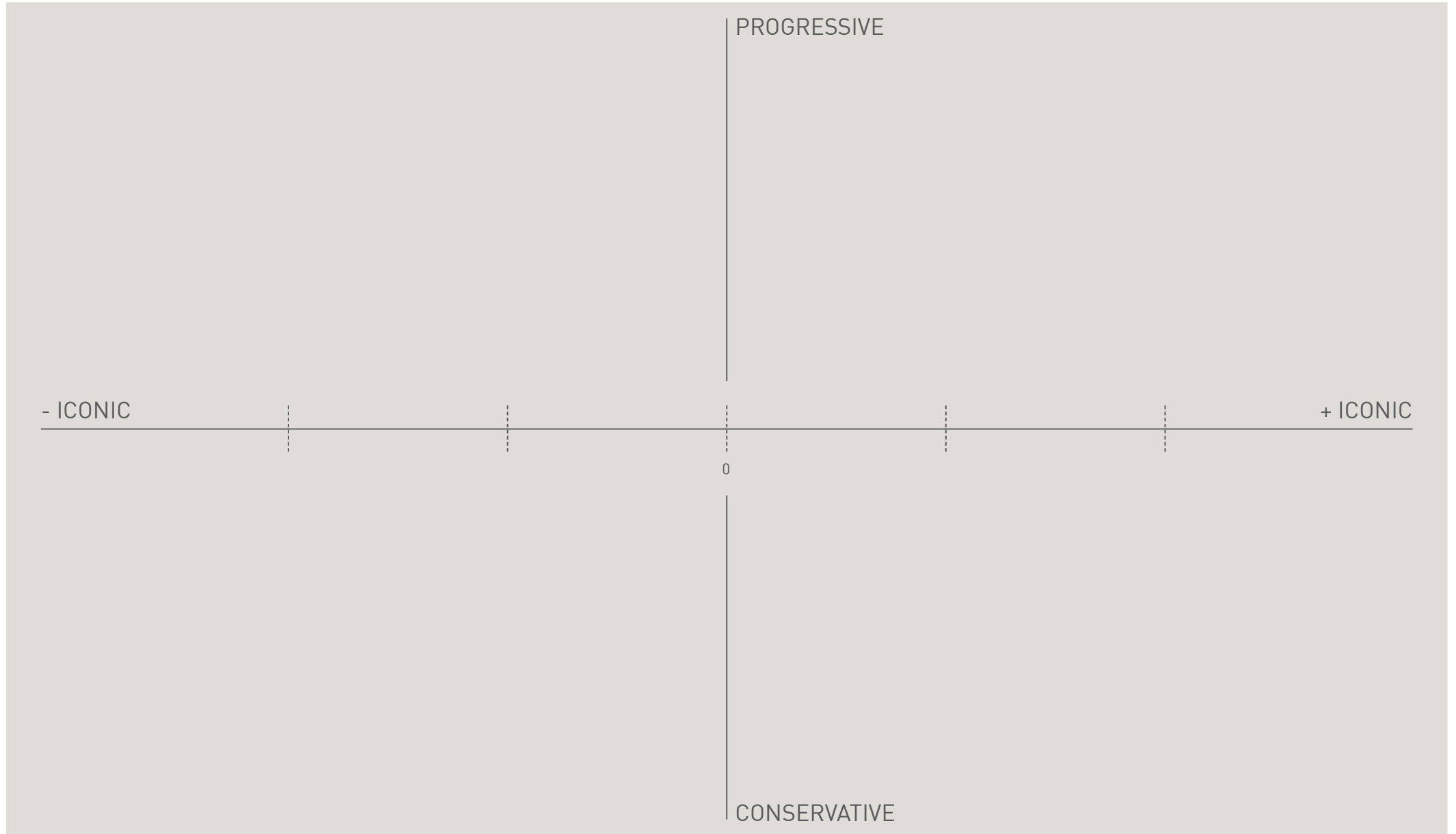
Throughout the use of an analytical matrix:

- 1) Map the selected products of the italian armchair class in terms of iconicism and aesthetics code
- 2) Cluster the results.



ITALIAN ARMCHAIR MARKET

ICONICISM VS. AESTHETICS CODE



EXERCISE INFORMATION



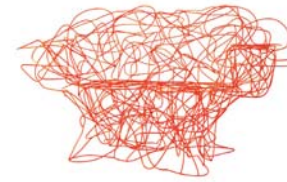
A.B.C



LOUISIANA



SANLUCA



CORALLO



NEMO



FELTRI



TUBE



TULIP



LC4

## TEAM EXERCISE N°4

MIA

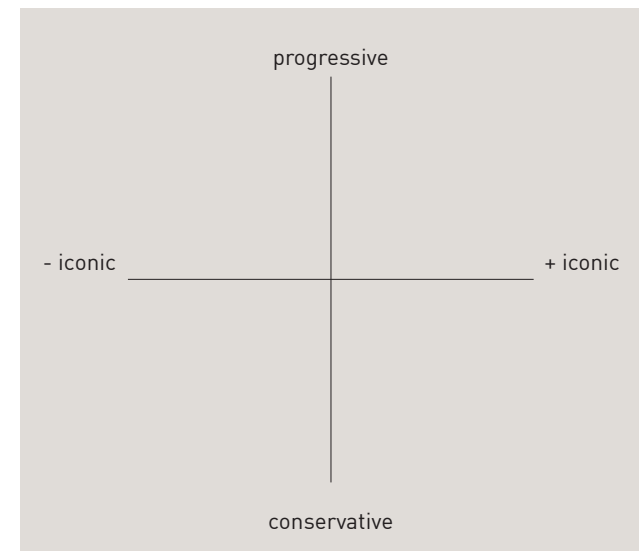
Objective:

Understand the iconic values of products through product analysis

Methodology:

Throughout the use of an analytical matrix:

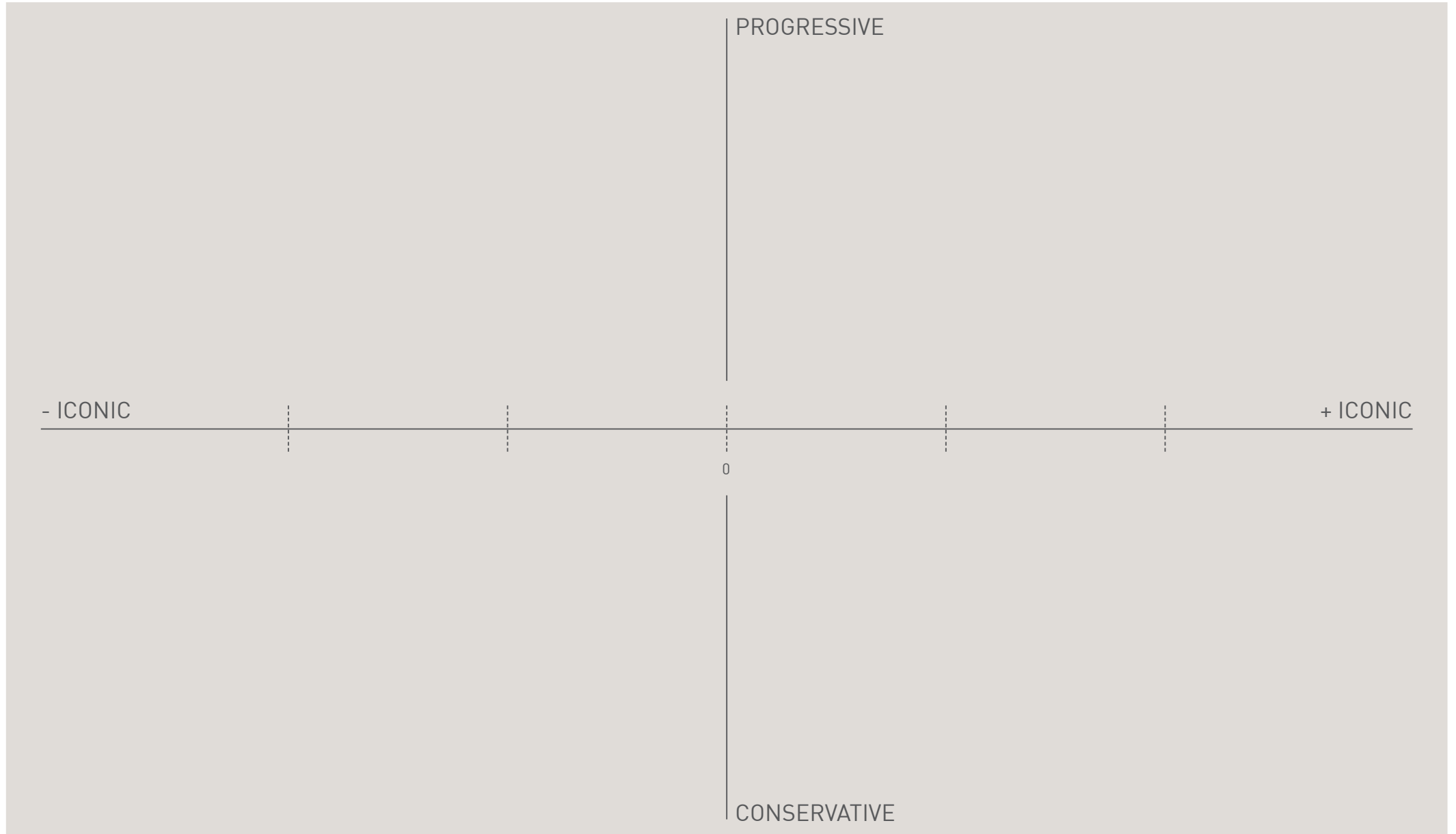
- 1) Place in the matrix together a system and an armchair from exercise 1 and 2
- 2) Pair it with a product from an italian fashion company
- 3) Identify similarities between the brands in furniture and product design
- 4) Be prepare to comment your maps .





ITALIAN SYSTEMS AND ARMCHAIRS VS LIFESTYLE

ICONICISM VS. AESTHETICS CODE



EXERCISE INFORMATION



JUICY SALIF  
ALESSI



RADIO CUBO  
BRIONVEGA



LETTERA 22  
OLIVETTI



GRAVES  
ALESSI



TIMOR  
DANESE



VASO PIRATA  
FORNASETTI



BLACK AND WHITE  
VITSOSI



CIFRA 3  
GINO VALLE



MOUSE LAMP  
FORNASETTI