**SUPERMARKETS SOLUTION**

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  |  |  |  |  |  | % |  |  |
|  |  | Sales at |  | Net Price |  | Additional |  | Net |
|  |  | Standard |  | after 2% |  | discount |  | Price |
|  |  | List Price |  | discount |  | for order |  |  |
|  |  |  |  |  |  |  |  |  |
| January |  | 20,000 |  | 19,600 |  | 1.0 |  | 19,400 |
| February |  | 80,000 |  | 78,400 |  | 1.5 |  | 77,200 |
| March |  | 8,000 |  | 7,840 |  |  |  | 7,840 |
| April |  | 200,000 |  | 196,000 |  | 2.0 |  | 192,000 |
| May |  | 150,000 |  | 147,000 |  | 2.0 |  | 144,000 |
| June |  | 50,000 |  | 49,000 |  | 1.0 |  | 48,500 |
| July |  | 90,000 |  | 88,200 |  | 1.5 |  | 86,850 |
| August |  | 70,000 |  | 68,600 |  | 1.5 |  | 67,550 |
| September |  | 30,000 |  | 29,400 |  | 1.0 |  | 29,100 |
| October |  | 20,000 |  | 19,600 |  | 1.0 |  | 19,400 |
| November |  | 42,000 |  | 41,160 |  | 1.0 |  | 40,740 |
| December |  | 200,000 |  | 196,000 |  | 2.0 |  | 192,000 |
|  |  |  |  |  |  |  |  |  |
|  |  | 960,000 |  | 940,800 |  |  |  | 924,580 |
|  |  |  |  |  |  |  |  |  |
| Loyalty discount % | 1.0 | 9,600 |  |  |  |  |  | -9,600 |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  | Total Revenues | | 914,980 |