**SUPERMARKETS SOLUTION**

|  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  |  |  |  |  |  |  %  |  |  |
|  |  |  Sales at  |  |  Net Price  |  |  Additional  |  |  Net  |
|  |  |  Standard  |  |  after 2%  |  |  discount  |  |  Price  |
|  |  |  List Price  |  |  discount  |  |  for order  |  |  |
|  |  |  |  |  |  |  |  |  |
|  January  |  |  20,000  |  |  19,600  |  |  1.0  |  |  19,400  |
|  February  |  |  80,000  |  |  78,400  |  |  1.5  |  |  77,200  |
|  March  |  |  8,000  |  |  7,840  |  |  |  |  7,840  |
|  April  |  |  200,000  |  |  196,000  |  |  2.0  |  |  192,000  |
|  May  |  |  150,000  |  |  147,000  |  |  2.0  |  |  144,000  |
|  June  |  |  50,000  |  |  49,000  |  |  1.0  |  |  48,500  |
|  July  |  |  90,000  |  |  88,200  |  |  1.5  |  |  86,850  |
|  August  |  |  70,000  |  |  68,600  |  |  1.5  |  |  67,550  |
|  September  |  |  30,000  |  |  29,400  |  |  1.0  |  |  29,100  |
|  October  |  |  20,000  |  |  19,600  |  |  1.0  |  |  19,400  |
|  November  |  |  42,000  |  |  41,160  |  |  1.0  |  |  40,740  |
|  December  |  |  200,000  |  |  196,000  |  |  2.0  |  |  192,000  |
|  |  |   |  |   |  |  |  |   |
|  |  |  960,000  |  |  940,800  |  |  |  |  924,580  |
|  |  |  |  |  |  |  |  |  |
|  Loyalty discount %  |  1.0  |  9,600  |  |  |  |  |  | -9,600  |
|  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  Total Revenues  |  914,980  |