

**BPMC - Decision management - 2018/2019**

**SYLLABUS**

Session	Date	Time	Topic		Lecturer
1	giovedì 28 febbraio 2019	9-13	Course detailed presentation, scheduling and organisation Corporate processes: functional approach and activity based approach	lecture 1	Pizzurno
			Assignment - research: 4 pages, the activity based approach in business reviews and newspapers	assignment	
2	giovedì 7 marzo 2019	9-13	Corporate processes – case presentation and discussion <b>To read: Horngren et al. Chap. 2</b>	presentation	Pizzurno
3	giovedì 14 marzo 2019	9-13	Basic business decisions: break even point and relations costs, volumes, profit	lecture 2	Pizzurno
			Assignment – 4 exercises	assignment	
4	giovedì 21 marzo 2019	9-13	assignment presentation and discussion Margin of safety, target profit, operating leverage + exercises <b>To read: Horngren et al. Chap. 5</b>	presentation + lecture 3	Pizzurno
5	giovedì 28 marzo 2019	9-13	3 exercises	lecture 4	Pizzurno
			Assignment – 1 exercise	assignment	
6	giovedì 4 aprile 2019	9-13	assignment presentation and discussion Special sales order + exercise <b>To read: Horngren et al. Chap. 6</b>	presentation + lecture 5	Pizzurno
7	giovedì 11 aprile 2019	9-13	Special sales order (quick review) + exercise Deletion or addition of products, services or departments + exercise	lecture 6	Pizzurno
			Assignment – 2 exercises	assignment	
8	giovedì 18 aprile 2019	9-13	assignment presentation and discussion Make or buy + exercises <b>To read: Garrison et. Al Appendix A</b>	presentation + lecture 7	Pizzurno
9	giovedì 2 maggio 2019	9-13	Pricing Pricing exercises	lecture 8	Pizzurno
10	giovedì 16 maggio 2019	9-13	Written test		Pizzurno
11	giovedì 23 maggio 2019	9-13	Written test exercises: solution checking and discussion		Pizzurno